



**FOR IMMEDIATE RELEASE**

## **Operators Replace Legacy IPTV Solutions With Minerva Platform**

*Five (5) network operators in North America have successfully  
migrated their subscribers from legacy IPTV solutions to Minerva's iTVManager*

---

**Santa Clara, CA— June 13, 2008—** Minerva's iTVManager is emerging as the de-facto standard IPTV service delivery platform deployed by triple-play operators in North America. Five operators, including Burlington Telecom in Vermont and Intelligent Community Services (ICS) in Oregon, have recently replaced their legacy IPTV solutions with Minerva's software to offer more compelling services to their subscribers and reduce their operating expenses.

Service providers are upgrading to Minerva's iTVManager platform as their current IPTV solutions don't offer the key features needed to compete against satellite and cable television and are often too expensive to operate. The Minerva platform is a proven solution for launching, operating, and growing a profitable IPTV service. The iTVManager client software includes advanced HD and PVR features, while the operations and management module offers a complete suite of tools that minimize the cost of running an IPTV service.

The Minerva platform supports a variety of leading set-tops boxes from ADB, Amino, Cisco/SA, Entone and Motorola, video servers and conditional access systems, enabling operators upgrading to iTVManager from other software solutions to preserve their investment in legacy infrastructure.

"We have found that iTVManager is very easy to use and it provides the key features, such as HD and PVR, we need to be competitive in our market," said Mike Voity of Burlington Telecom.

"ICS needed to move off of our existing IPTV platform and onto a more proven solution so that we could meet our launch deadline," stated Keith Southard, President of ICS. According to Keith, "Minerva's solution was easy to launch, and it came with the functionality needed to offer a compelling IPTV service."

"We are enabling our customers to deliver services which surpass those offered by traditional cable and satellite systems," stated Mauro Bonomi, CEO of Minerva Networks. "We are working closely with a growing number of operators worldwide who want to upgrade their legacy IPTV solutions to our next-generation platform while preserving their investment in set-top boxes, video servers and conditional access systems."

### **About Burlington Telecom**

Burlington Telecom (BT) provides voice, internet, and digital television services to both consumers and businesses over a state-of-the-art city wide network. BT is proud to offer one of the fastest internet services and some of the most compelling triple play bundles in Vermont. For more information visit [www.burlingtontelecom.com](http://www.burlingtontelecom.com).

### **About Intelligent Community Services, Inc. (ICS)**

ICS, headquartered in Beaverton Oregon with operations in Washington, Oregon, and Idaho, specializes in partnership opportunities to transform the way communities and buildings are designed, built and operated. We deliver advanced communications and entertainment services that improve the quality of life, while creating an environment that is sustainable and responsible. For more information visit [www.intelligentcommunityservices.com](http://www.intelligentcommunityservices.com).

### **About Minerva Networks**

Minerva Networks is a leading provider of open-platform, carrier-class solutions for the delivery of broadband television services. More than 120 network operators worldwide use Minerva IPTV solutions to deliver next-generation entertainment and communications services. Minerva Networks is headquartered in Santa Clara, CA. For more information, visit [www.minervanetworks.com](http://www.minervanetworks.com).

Media contact:

Michelle Kwan, Minerva Networks

408-240-1237

[mkwan@minervanetworks.com](mailto:mkwan@minervanetworks.com)