



Sagemcom and Minerva announce the integration of their solutions to provide IPTV operators a turnkey and innovative ecosystem to drive a roadmap of new services.

Paris, France and Alviso, CA, USA – January 5th, 2017

Sagemcom's set-top box is built around a quad digital core from Broadcom, supporting the HEVC standard and giving access to 4K and HDR content. The set-top box is easy to connect to with its robust wireless capability based on 4x4 802.11ac Wi-Fi for 4K multicast IPTV streaming. Customers benefit from an enriched viewing experience with an accelerated user interface that presents seamless navigation through a wide range of content including live TV, VOD, video replay as well as over the top service providers YouTube, Netflix, Fox and others. The Sagemcom set-top box platform delivers to end users premium content with superior picture definition, color and brightness.

Minerva 10 represents the next generation platform for video entertainment services. This highly scalable, robust platform that cost-effectively scales to millions of subscribers, enables operators to offer advanced pay TV services including VOD, Catch-up, Restart TV, Cloud DVR and multi-screen streaming to a variety of mobile devices. Subscribers benefit from a modern, easy-to-use interface with personalized recommendations and the ability to seamlessly switch viewing across devices. A fully integrated solution, Minerva 10 offers the fastest time to revenue for operators.

"We are thrilled to be collaborating with Minerva, which share lots of common points with Sagemcom. Both companies were first in delivering IPTV solutions and together we bring an open technology platform built to drive a roadmap with a rapid pace," said Olivier Taravel, deputy CEO of Sagemcom Broadband, in charge of Digital Set-Top Box Business Unit. *"Both companies are flexible, agile and close to our customers."*

"Sagemcom offers Minerva's customers a set-top box with the advanced features necessary to compete effectively in today's PayTV market. With support of current and emerging video formats and advanced Wi-Fi connectivity, Sagemcom provides long term value to operators as they build out next generation video services", said Jean-George Fritsch, Minerva's CTO *"We are pleased to welcome Sagemcom as a new member of our best of breed eco-system partners."*

These services and new products are demonstrated at CES 2017.

About Sagemcom

A French high-tech group of international dimensions, Sagemcom operates on the broadband (digital home, set-top boxes, Internet routers, telephony and multimedia terminals), telecoms and energy (smartgrid and energy management) and Internet of Things market. With revenue of around 1.7 billion dollars, Sagemcom employs 4,000 people on five continents; currently a European leader on most of its key markets, Sagemcom aims to become a world leader in communicating terminals with high added value

For more information, please visit www.sagemcom.com

About Minerva

Minerva is a leading provider of service management solutions for the delivery of advanced television services. Over 300 operators worldwide have deployed Minerva's software platform to offer next-generation entertainment services to their subscribers. Minerva is based in Silicon Valley and has development centers in both the United States and Europe.

For more information, please visit www.minervanetworks.com

Media contacts

Sagemcom

Marie-Caroline SARO

00336 336 223 31

presse@sagemcom.com

Minerva

Matt Cuson

mcuson@minervanetworks.com